

Developing a multi-lingual user guide for



Simon Rubens, new experience



Presented at IDC, 2007



The brief

 Develop multi-lingual handset user guide for seven countries to replace country-specific guides

and also to...

- Enhance customer experience
- Reinforce brand image
- Encourage adoption of 3G features



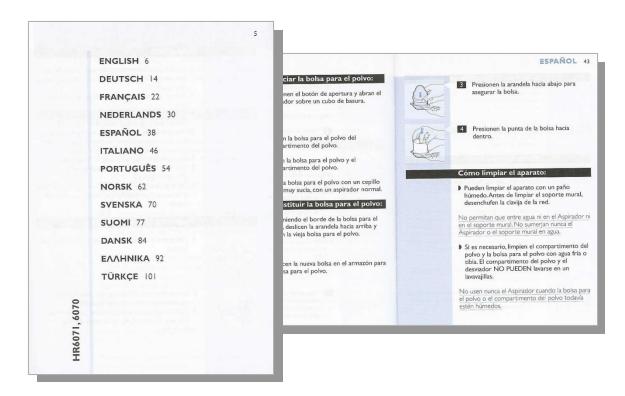
Why 3 commissioned the project

A compelling logistics business case

- One guide
- One box
- Central purchasing
- Flexible stock control



 "Multilingual user guides are for vacuum cleaners, and they will be seen as wasteful of paper"



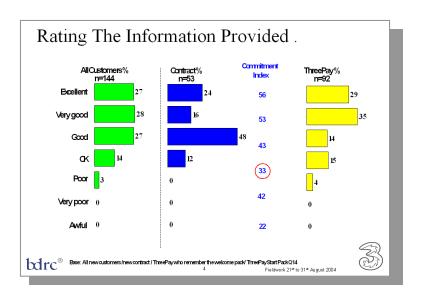


- "Multilingual user guides are for vacuum cleaners and they will be seen as wasteful of paper"
- "You can't condense 114 pages into 10"





- "Multilingual user guides are for vacuum cleaners and they will be seen as wasteful of paper"
- "You can't condense 114 pages into 10"
- "Current guide has high customer satisfaction"





- "Multilingual user guides are for vacuum cleaners and they will be seen as wasteful of paper"
- "You can't condense 114 pages into 10"
- "Current guide has high customer satisfaction"
- "People don't read user guides"



- "Multilingual user guides are for vacuum cleaners and they will be seen as wasteful of paper"
- "You can't condense 114 pages into 10"
- "Current guide has high customer satisfaction"
- "People don't read user guides"
- "It's no way to improve customer experience, enhance the brand and encourage take up of 3G services"



Our ingoing thoughts

Existing UK guide offers clear, step-by-step information



 Experienced mobile users may only need pointing to the 'way in', detail may be offputting



Our ingoing thoughts

Existing UK guide is focused on hardware



 Short 'adoption window' and attention spans suggest need to focus more on goals



Ethnographic research





How it differs from other data collection methods

Surveys Numbers of people agreeing

Ethnographic research explores what people actually do rather than what they say they do

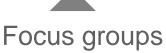
Usage What people do







Ethnographic research
Real experiences: the context
for behaviours



What people say they want or do



Fieldwork in UK and Italy

- New customers representing a range of popular handsets
- Card mapping of handset learning
- Storytelling
- Task walkthroughs



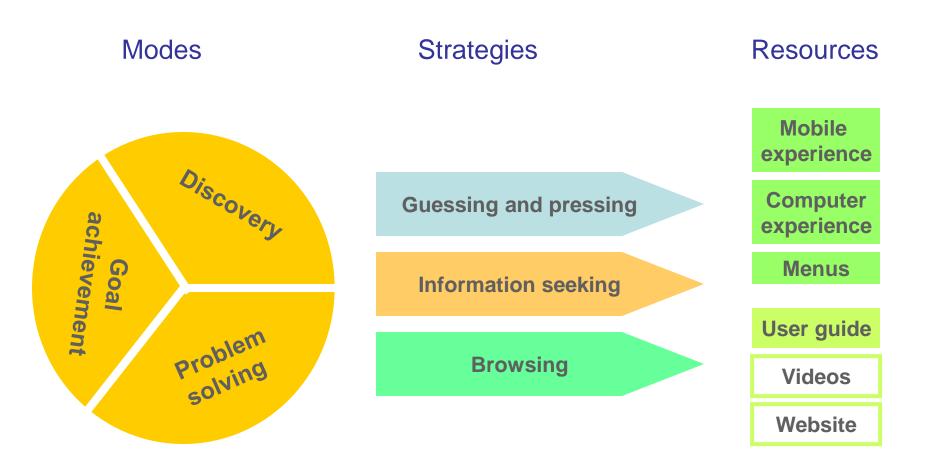




Analysis and modelling

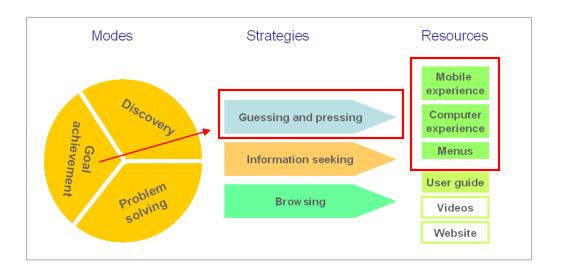


Experience model: 3G-handset learning





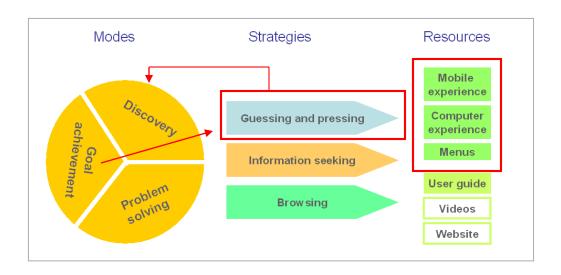
Goal achievement initial use through guessing and pressing



"The first thing I did was take a picture of my cat and send it to my boyfriend. I worked it out through the menus"



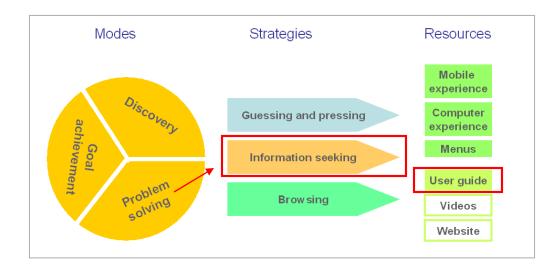
Goal achievement can result in inadvertent discovery



"When I was setting the time I found the alarm clock"



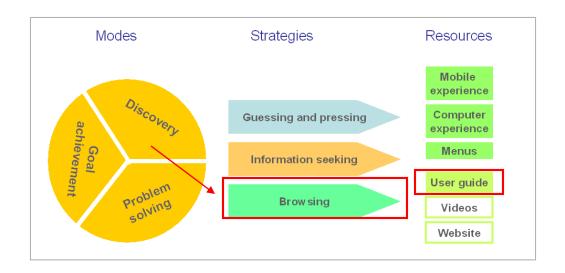
Problem solving when guessing and pressing won't suffice



"I couldn't get the flash to work so I checked in the guide"



Discovery browsing vital for 3G adoption but may be deferred



"There's so many new features I want to learn about. I'm going to put aside an afternoon in the next three or four weeks"





Multi-lingual can be a virtue

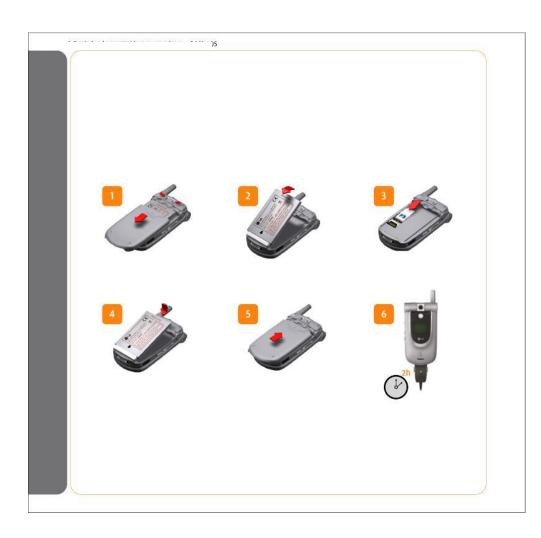
- Communicates success, growth
 - "I didn't realise they were international"
- Inclusive and multi-cultural
 - "It's good that they cater for everyone"
- Expectation of high production values
- No mention of waste



Design



Cover fold



- Graphic guide to inserting USIM and charging battery
- Serves as 'bookmark' for preferred language



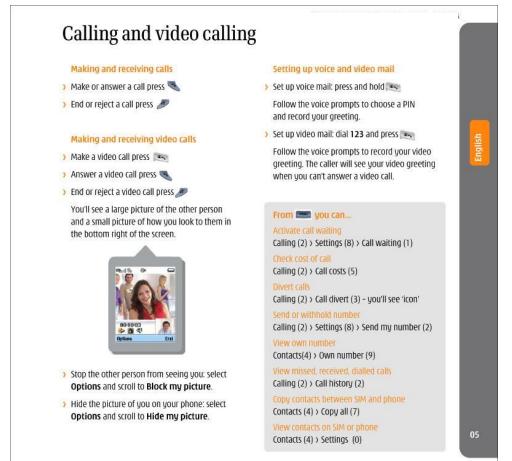
Goal-focused overview



- Highlights features and services
- Enough to start using most features and services
- Introduces useful short-cuts
- Addresses user concerns and frustrations: cost of browsing; text entry



'Detail' pages



- Assumes basic familiarity
- Uses customer language: 'calls' instead of 'voice calls'
- Provides key reassurance about video calling
- Highlights several useful features and short-codes



Conclusions



Ethnographic research played a key role

- Replaced conjecture with understanding
- Provided the nuance that is missing from quantitative
- Established a firm foundation for design
- Led to specific design features
- Clarified the role of the user guide
- Result: a multi-lingual user guide shorter than the existing UK one and more effective



Thank you www.new-experience.com